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Executive Summary

Altmann Group was founded in 2013 and has been steadily developing its activities in the wholesale sector around its founder and central figure Johannes Altmann over the last decade.

Altmann Group has always been focusing on the distribution and wholesale of Fast-Moving-Consumer-Goods (FMCC), meaning all types of goods with a quick turn-over covering everyday-needs. This means for production, manufacturing and the supply chain, that large volumes need to be provided and kept in stock in short periods of time. FMCC include goods for everyday-use such as (basic) food, hygiene or cosmetic articles, pet supplies and tobacco products. FMCC are roughly divided into the food and non-food segments.

Meanwhile Altmann Croup provides a wide range of goods tailor-made for the individual demands of its international customers: i.e. commodities (as flour, sugar or sunflower oil), operating goods (as AdBlue), but also medical equipment (medical protective equipment, medical POC tests, etc.), CBD and its derivatives and electronic cigarettes.





Business Concept and added Value

Altmann Group individually covers specific customer requirements in a targeted and precise manner. Thanks to its excellent global network in trading, Altmann Group is able to provide and supply even limited economic goods for its customers in time.

In addition to price and availability, product quality and sustainability play an important role in the FMCC market. Altmann Group meets these requirements in its own product audit center and is monitoring strictly each process. For every product distributed or sold by Altmann Group certifications according to international product standards and national regulations are mandatory. Additionally product specific documentations are carried out and provided in a consumer-friendly way.

If requested by its customers, Altmann Group is fully able to organize the entire logistics. Plus, it has the capacity to supply directly any local distribution centers or warehouses. Drop-shipping solutions can be provided as well. Through precision and punctual delivery within strict time-lines, market advantages are secured and expanded. With these additional logistic

options and the ability to create private-labellings for any type of products (individualized regarding the demands of the buyers), Altmann Croup creates a coherent overall concept that goes beyond competition.





Branches across the World

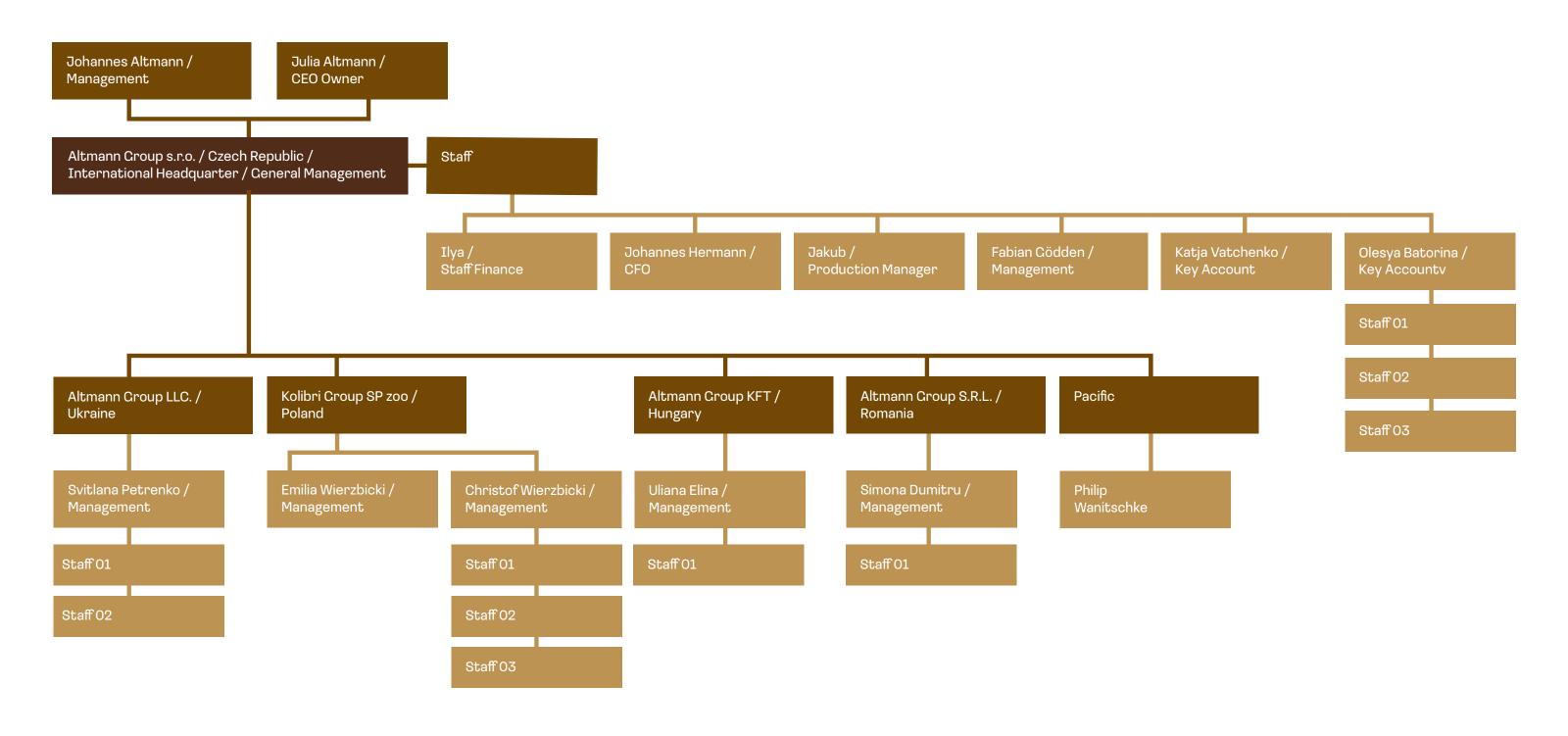
As a result of the consistent expansion in the European economic area, branches or sister companies have been established in various countries in recent years in order to be a contact on site for key-customers. It is Altmann Groups strategy to ensure in each respective country quality and service standards of the locally offered products to meet the country-specific requirements of national markets.

- Czech Republic Altmann Group s.r.o.
- Poland Kolibri Group SP zoo
- Hungary Altmann Group Kft.
- Romania Altmann Group S.R.L.
- Germany Handelshaus Lerch e.K.
- Pacific
- Ukraine Altmann group Llc





Organigram





Production and Sourcing

The Altmann Croup is dedicated to meeting the needs and requirements of its customers and adjusts its sourcing accordingly. This means that we work with a global network of suppliers to provide high-quality products from various countries to meet our clients' needs.

At our company, we have a global network of suppliers that allows us to source high-quality products from around the world. Here are some of the products we purchase from specific countries:





tea leaves



coffee



sugar



sugarcane



flour



spelt flour



rapeseed oil



meat



SOUTH AMERICA:

We source and produce a variety of products from Brazil, including sugar, sugarcane, meat, and coffee. Brazil is known for its high-quality sugar and sugarcane production, which is used to create a range of sweet products, from baked goods to beverages. Brazilian meat is also renowned for its high quality and is used by some of the world's leading chefs. Finally, Brazil is one of the largest coffee producers in the world and produces high-quality Arabica and Robusta coffee beans that are used in some of the world's most beloved coffee blends.

SERBIA:

We obtain a number of products from Serbia, including flour, sugar, spelt flour, and rapeseed oil. Serbia is known for its high-quality wheat production, which is used to create premium quality flour that is beloved by bakers and chefs alike. In addition, spelt flour is becoming increasingly popular due to its unique flavor and texture. Eventually, rapeseed oil is prized for its neutral flavor and is often used in cooking and baking.





UKRAINE:

We also source and produce flour, sugar, spelt flour, and rapeseed oil from Ukraine. Ukraine is known for its fertile soil and abundant grain production, which allows it to produce high-quality wheat and spelt flour that is used in a range of baked goods. Furthermore, Ukraine is one of the largest producers of sugar in the world, and its sugar is known for its high quality and purity. Finally, Ukraine is also a major producer of rapeseed oil, which is used in cooking and baking due to its neutral flavor and high smoke point.

Our commitment to producing high-quality products from around the world ensures that our customers have access to the best ingredients and products available. Whether you are looking for sugar, flour, coffee, or other products, we have a global network of suppliers that can provide you with the products you need.





CHINA:

China is another country where we purchase and produce a range of products. In particular, we source tea leaves, spices, and other food products from China. China has a rich history of agriculture and is known for its highly prized tea varieties, which are enjoyed by tea enthusiasts around the world. In addition to tea, China is also a major producer of spices, including ginger, star anise, and Sichuan pepper, which are used to add flavor and depth to a range of dishes. Finally, China produces other food products such as noodles, soy sauce, and tofu, which are enjoyed by people around the world. Our dedication to sourcing products from China and other countries ensures that our clients have access to the best and most diverse range of products available.





Investments

Altmann group is committed to meeting the needs of our customers by being as flexible as possible. To this end, we have recently made substantial investments not only in our pasta factory, but also in our sugar and flour packaging line. These investments enable us to improve our production processes, increase efficiency, and ensure that we can meet the demands of our clients.

We are constantly striving to improve our operations and processes by investing in our facilities and equipment. Whether it's sourcing raw materials or investing in new equipment, we are always looking for ways to better serve our customers and provide them with the high-quality products they expect.

Our commitment to meeting our clients' needs is not just about making investments in our facilities and equipment. It's about being responsive to our customers' changing demands and adapting our operations to meet those needs. We are dedicated to providing the best possible service to our customers, and we will continue to invest in our business to achieve that goal.





SUGAR PACKAGING PAPER UKRAINE

Our investment in the new sugar packaging line in Ukraine is a significant step forward in our commitment to fulfill the changing requirements and demands of our customers. By utilizing paper packaging, we are providing them with a sustainable option that is also lightweight and durable. This is not only a positive development for our company, but also for our customers, who are looking for more eco-friendly options.

The investment in the new packaging line also means that we can offer our customers a wider range of packaging sizes and designs. This flexibility enables us to cater to their specific requirements and provide customized solutions that meet their needs.

In summary, our investment in the sugar packaging line in Ukraine demonstrates our commitment to being flexible and responsive to our customers' wishes.

INSTANT NOODLE PRODUCTION

We are excited to announce our recent investment in the certification of our instant noodle production line with the International Featured Standard (IFS). This investment reinforces our commitment to ensuring the highest standards of quality and safety in our products.

The IFS certification is a globally recognized standard for food safety and quality management systems. It provides our customers with the assurance that our products are manufactured in a safe and hygienic environment, using high-quality ingredients and adhering to strict quality control processes.

With this investment, we can give our customers the assurance that our instant noodle production line meets the highest standards for food safety and quality. Through the IFS certification, we can provide our customers with products that meet their high expectations for quality and safety.

In summary, our investment in the IFS certification of our instant noodle production line underscores our commitment to providing the highest standards of quality and safety in our products.



Future Investments

FULL ATOMIZED SUGAR PACKAGING PRODUCTION

This investment will enable us to cater to a range of diverse preferences and offer a variety of sugar packaging options.

Our state-of-the-art sugar packaging line will be capable of packaging different types of sugar, including Brazilian cane sugar and European beet sugar. With this investment, we aim to provide our clients with the flexibility they need to meet their specific retail requirements.

We plan to offer a range of retail packaging sizes, including 1 kg, 2 kg, and other customized sizes that are tailored to our clients' demands. This will provide our clients with the freedom to choose the best packaging option that meets their individual requirements.

This investment demonstrates our ongoing commitment to delivering high-quality products. We believe that our upcoming sugar packaging line will enable us to continue meeting our customers' expectations and positions us as a leading supplier in the industry.

WALNUT PRODUCTION

We are proud to announce our new investment in the walnut production line in Ukraine. This investment will enable us to provide our customers with high-quality walnuts at competitive prices.

With our investment in this production line, we aim to leverage the fertile soils of Ukraine and the region's favorable climate to grow the finest quality walnuts. Our team of experts will ensure that the production process adheres to the highest standards of quality and sustainability.

By sourcing our walnuts from Ukraine, we can offer our customers a cost-effective option without compromising on the quality of the product. Our commitment to delivering superior quality products at competitive prices is a core value of our company.

We believe that this investment will not only enable us to meet the growing demand for walnuts but also help us to become a leading supplier of premium quality walnuts in the market.



Flour

Our flour-selection includes four commonly used types of flour: 405, 550, 650, and 450.

Our 405 flour, also known as all-purpose flour, is perfect for everyday baking and cooking. It has a fine grinding degree and a low gluten content, making it suitable for cakes, cookies, and sauces.

For bread and pastry dough, we recommend our 550 flour, also known as bread flour. This flour has a higher gluten content and a coarser grinding degree, providing the necessary elasticity and structure for yeast-based baked goods.

Our 650 flour, also called high-grade flour, has an even higher gluten content and a coarser grinding degree than our bread flour. It is ideal for making pizza dough and other breads that require a chewy and crispy crust.

Lastly, our 450 flour, also known as pastry flour, has a fine grinding degree and a low protein content, making it perfect for delicate and tender pastries such as pie crusts and biscuits.

No matter which grinding degree you choose, we guarantee that our flour is of the highest quality and will provide you with consistent and reliable results every time.





Sugar

Our high-quality sugar is the perfect choice for a wide range of industries, including food and beverage manufacturers, bakeries, and confectioneries.

Our EU-Crade-One-Sugar is sourced from the finest sugarcane fields and is carefully processed to ensure the highest level of purity and quality. It is free from any additives or impurities and has a uniform crystal size, making it ideal for use in a variety of industrial applications.

We understand that the needs of our customers are unique and varied, which is why we offer flexible packaging and delivery options to suit your specific requirements. Whether you need bulk quantities or smaller, more frequent deliveries, we have the capabilities to meet your demands.

Our commitment to quality, reliability, and customer service has made us a trusted supplier to many leading businesses in the industry. Contact us today to learn more about our grade one sugar and how we can help you grow your business.





Pasta

Our selection of pasta products is an ideal choice for our customers seeking high-quality, versatile options. We prioritize the use of premium ingredients and traditional production methods to ensure that our pasta is rich in flavor and texture.

Our extensive range comprises conventional wheatbased pasta as well as gluten-free alternatives. We also offer flavored pastas such as garlic and herb, sun-dried tomato and spinach, presenting customers with distinctive and delectable options.

Our pasta is perfectly suited for an array of dishes. Its adaptability and exceptional taste make it a favored choice among consumers.

We remain dedicated to furnishing our customers with the highest standard of pasta products to meet their unique needs.





Instant noodles

Our range of instant noodles includes classic flavors such as chicken and beef, as well as innovative options like spicy seafood and vegetarian. We work closely with our manufacturing partners to ensure that each batch of instant noodles is made with the finest ingredients and adheres to strict quality control measures.

As a private label producer, we offer customized options for branding and packaging to help our clients stand out in the competitive instant noodle market. From recipe development to manufacturing and distribution, we provide comprehensive support to help our clients succeed.





PRODUCT:

Instant Noodles 65g Available in brand

PERIOD:

March-April 2023 Beginning: June 2023

AVAILABLE FLAVORS:

Chicken, Hot Chicken, Vegetable, Mushrooms, Cheese, Beef, Shrimp

IN DEVELOPMENT

Country - specific flavors

IN DEVELOPMENT

Soup - Cup made of paper / steropor



LOGISTIC DATA

Pallet Europallet
Box / Bundl 24 × 65 g
Layer 12 × 24 pcs

Layers 16

Quantity on pallet 4608



Walnuts

Our Ukrainian walnuts are known for their high quality and exceptional taste. Our walnuts are carefully sourced from the best growers in the region and are available in whole, halves, and quarters.

We take great care in ensuring that our walnuts meet the highest standards of quality and freshness. We use state-of-the-art processing methods to ensure that our walnuts retain their natural flavor and nutrients.

As a private label producer, we offer customized packaging options for our clients. We understand that branding and packaging are important elements in differentiating products in the market, and we are dedicated to providing comprehensive support to help our clients` success.





Snacks

We are constantly expanding our product portfolio and now we are coming with a number of tasty snacks.

SALT PRETZEL

Indulge in the time-honored tradition of savoring a Classic Salt Pretzel. These soft, freshly baked pretzels are generously sprinkled with coarse sea salt, creating the perfect balance of savory goodness.

SALT STICKS

Crunchy, addictive, and oh-so-satisfying, our Irresistible Salt Sticks are the ideal companion to satisfy your snack cravings. These slender pretzel sticks are expertly seasoned with just the right amount of salt, enhancing their natural flavor and providing a satisfying crunch with every bite.

SESAME STICKS

Embark on a flavor adventure with our Sesame Sticks Delight. These slender sticks are toasted to perfection, showcasing a tantalizing mix of sesame seeds, creating a nutty and savory taste that's hard to resist. Their delightful crunch and rich sesame flavor make them an excellent snack for any occasion.

As a private label producer, we offer customized options for branding and packaging to help our clients stand out in the competitive instant noodle market. From recipe development to manufacturing and distribution, we provide comprehensive support to help our clients succeed.





Our products













Flour

Sugar

Salt Pretzel

Sesame sticks

Salt Sticks







Instant noodles



Packaging and Logistics

We understand that our customers have unique packaging and delivery requirements, which is why we offer flexible options to meet their needs. For retail customers, we offer 1 or 2 kg packaging units that are perfect for supermarkets and convenience stores.

For industrial customers, we can provide bulk packaging options and even silo wagons to meet the demands of large-scale production. Our packaging and delivery options are fully customizable to ensure that our customers receive their products in the most convenient and efficient manner possible.

We take pride in our ability to provide timely and reliable delivery services to all our customers, regardless of their location or order size. Our team of logistics experts is committed to ensuring that our products arrive at their destination on time and in perfect condition.

Whether you are a small retailer or a large industrial customer, we have the resources and expertise to meet your packaging and delivery needs.





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